



Choosing the Right **S/4 HANA** Solution to Stimulate Your Business Growth

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Reason Why a Modern ERP is Needed

“In an economic environment where agility, efficiency, and innovation are paramount, selecting the appropriate enterprise technology solution is crucial for sustained business growth and competitiveness.”

- **Srikant Subramanian**
Vice-President, EBS Practice, Techwave

A modern ERP system is a critical tool for businesses seeking to optimize operations, drive growth, and adapt to the evolving business landscape. It provides a foundation for efficient business processes, data-driven decision-making, and enhanced competitiveness in the market.

Benefits of S/4 HANA

S/4 HANA, SAP's ready-to-run Cloud ERP, offers real-time data processing, enabling faster and more informed decision-making. The simplified architecture streamlines processes, reduces data redundancy and increases efficiency while supporting advanced technologies like AI, IoT, and machine learning fostering innovation.

SAP's S/4 HANA solutions are designed for a new-age business with highly agile business model that require speed, flexibility, simplicity, faster analytics, and lower TCO. Some key benefits enterprises get from S/4 HANA:

- **Increased margins** with built-in, industry-specific best practice processes
- Ability to unlock new efficiency through **Intelligent Automation** across mission-critical processes
- **Embedded Analytics** enabling the use of operational data without latency
- **Faster time-to-value** by leveraging flexible and proven scope options to set pre-configured functionality
- **Industry-specific solutions** and functionalities tailored to various sectors, including manufacturing, retail, healthcare, and more; this ensures that organizations can meet their specific industry requirements.
- **Integrates business processes** seamlessly, breaking down silos between departments. This integration enhances collaboration, reduces data redundancies, and ensures consistency across the organization.

Let's Explore Your Options for Transition and Maximize the Benefits of Each Choice...

S/4 HANA's innovation cycle allows businesses to take advantage of rapidly evolving ERP technology, achieving superior performance and gaining competitive advantages. While SAP has clearly stated that Cloud is the direction of the future, the choice of which of SAP's Cloud solutions to choose is not as clear.

Private Cloud Edition

The tailored-to-fit cloud ERP, known as SAP S/4 HANA Cloud private edition, is designed to accommodate an organization's distinct transformation needs. This private edition lets customers transition to the cloud at their preferred speed. It provides a more comprehensive library of readily available business processes than the public cloud. The almost limitless customization options allow customers to create highly tailored business processes that align with their specific industry requirements. SAP introduces annual upgrades, allowing customers to stay up to date with the latest innovations while leaving the final decision to the customer to decide how they want to manage the pace of change per their own schedule.

For customers facing a high level of complexity in their business operations, requiring extensive customization in their processes, and desiring greater control over their solution, S/4 HANA private edition is the ideal tailored cloud ERP that adapts to an organization's unique transformation journey.

S/4 HANA's Private Cloud deployment is known for its customization and flexibility. Large enterprises with high specialization or regulatory requirements, such as in the Life Science Industry or need for rapid change, may find the Private Cloud a better fit.

Public Cloud Edition

SAP S/4 HANA Cloud, public edition, is a cloud-based SaaS ERP solution that comes pre-configured and provides the most up-to-date industry standards and ongoing advancements. It is suitable for companies looking for a more standard but scalable solution with faster deployment times and lower total cost of ownership. Users can remain at the forefront of developments with the latest business processes and technological innovations, which SAP automatically integrates into the production system every 6 months. The SaaS platform allows the implementation of standard business processes that can be moderately enhanced to accommodate new requirements within the cloud framework.

For businesses with simpler operations, who seek standardized processes that are always up-to-date and prefer their cloud service provider to handle their infrastructure management, S/4 HANA Cloud, public edition, serves as a cloud-native ERP solution that provides the most current industry best practices and continuous innovation.

SAP's S/4 HANA Public Cloud deployment has gained popularity because it is a scalable, cost-effective solution offering speed and agility. While its overall solution coverage is not as comprehensive as the more robust Private edition solution, its feature functionality is growing fast, making it a good fit for many small, medium, and growing organizations that can leverage the solution's benefits without the complexity of managing the underlying infrastructure.

Techwave Enabled a Global Consumer Goods Company with SAP's S/4 HANA Cloud Private Edition Solution

Success Story I



With operations in over 100+ countries, this well-known CPG company faced multiple challenges within its legacy ECC solution.

Non-standardized business processes

Complex supply chain

Inconsistent implementation strategies

Flexible template adjustments

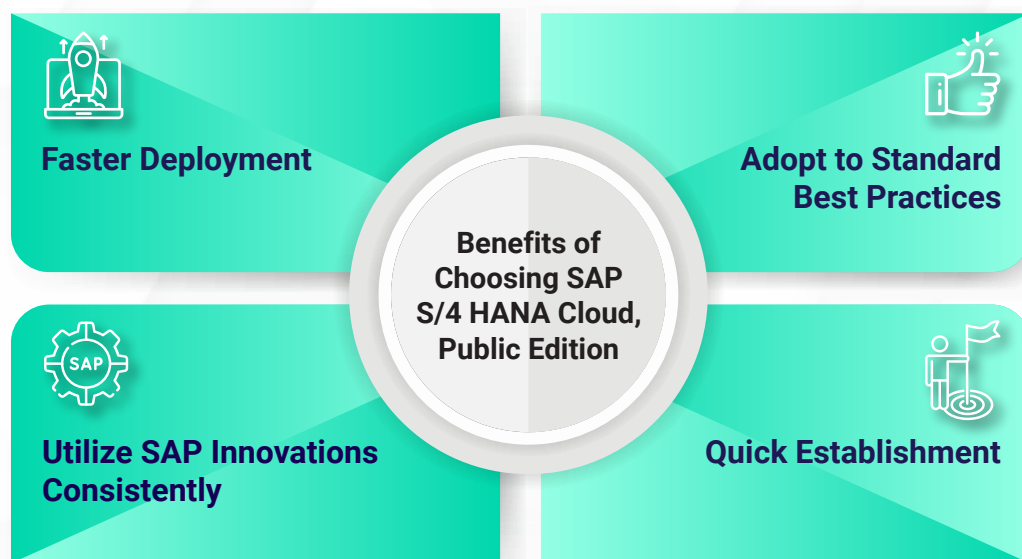
Techwave partnered closely with this client to devise **comprehensive and customized solutions** for S/4 HANA Private Cloud implementation.

Their efforts facilitated seamless integration, cloud transition, global business go-live, real-time planning and forecasting on the S/4 platform, SAP Cloud Platform integration, and automated business reporting.

Techwave's success was underscored by completing IT-HANA Testing ahead of schedule and receiving the SAP HANA Innovation Award, demonstrating their pivotal role in the client's S/4 HANA Cloud, private edition, implementation journey.

Techwave Partnered with a Startup Subsidiary of a Global 100 Company Focused on Delivering the Future of Autonomous Vehicles to Deploy a Fit-for-Purpose SAP S/4 HANA Cloud Public Edition Solution

Success Story II



For the client's Indian operations, Techwave used its expertise in local compliance and processes.

The client faced challenges such as:

Establishing an Indian legal entity within their existing SAP environment

Configuring General Ledger Accounting, Accounts Payable, and Bank Accounting, and launching initial operations in India.

Techwave's strategy involved using the U.S. template, SAP Best Practices, and the activate methodology to customize the solution efficiently. The successful collaboration streamlined business processes, ensured 100% compliance with local regulations and automated tasks and achieved a successful Go-live.

While navigating the multifaceted landscape of SAP S/4 HANA cloud deployment options, it is crucial to meticulously analyze an organization's unique needs, goals, and constraints to select the most fitting solution.

Refer to this table for better understanding:

Particulars	Private Edition	Public Cloud
Solutions Offered	On-Prem or Hosted, Cloud-based (Hyper-scaler)	SAP-provided Cloud SAAS
Licensing	Perpetual or Subscription-based	Subscription-based
Comprehensiveness of Solution	The most comprehensive solution that SAP offers Majority of Industries and Processes Covered	Many common industries and standard best practice processes covered Specialized processes may not be supported (See SAP Roadmap for availability)
Extensibility	Limitless Optionality through Customization, Custom Development, and 3rd Party Integration	Limited Enhancements can be made; must utilize SAP-provided APIs
Implementation Speed	Depends on the complexity of the solution and the level of customization required	Typically, faster than Private, as options for configuration and customization are limited
Pace of Innovation/Adoption	Annual Releases (Customer Determines Pace of Enablement to Production Environment)	Bi-Annual Releases (Feb/Aug). SAP-driven Pace of Enablement to Production Environment (Mandatory updates)
UI	Classic GUI or Fiori UI	Fiori UI
Security	Customer/SAP/Hyper-scaler /Hosting Provider-managed	SAP-managed

You Need an Implementation Partner. Why and How?

SAP's various S/4 HANA solutions address diverse business requirements. The complexity and high stakes in selecting and deploying the optimal solution for your enterprise necessitate in-depth knowledge, experience, and specialized skills to ensure seamless integration, optimal configuration, and maximize returns on investment. It would be best to have a team of experts who can comprehensively assess your business needs and determine the best solution to align with your organization's specific requirements. Because selecting the right implementation partner can be the linchpin for the success of the deployment.

Here's a checklist you'd want to keep handy.

Organizational Alignment

- ☐ Do they have a deep understanding of your industry and its specific challenges?
- ☐ Are they willing to tailor the SAP S/4 HANA solution to align with your business objectives?

Expertise and Experience

- ☐ Do they have relevant certifications to handle the implementation?
- ☐ How many successful S/4 HANA implementations have they completed so far?
- ☐ What's their methodology for project management and delivery?

Partnership with SAP

- ☐ Are they up to date with the latest SAP S/4 HANA features and updates?
- ☐ Can they demonstrate expertise in integrating S/4 HANA with existing systems?
- ☐ What is their approach for training and empowering your internal team to use S/4 HANA effectively?

Support and Maintenance

- ☐ What kind of ongoing support and maintenance services can they offer post-implementation?
- ☐ Can they handle scaling and system updates as your business evolves?
- ☐ What is their response time for critical issues and support requests?

Cultural Fit

- ☐ Do their corporate culture and values align with your company's?
- ☐ What are their communication and collaboration methods and channels with your internal teams?
- ☐ Are they flexible and responsive to changes during the project lifecycle?

Why Techwave is a Trusted SAP Implementation Partner for Global Enterprises?

Two decades of excellence in SAP implementation

Enabling Business Fluidity by bridging systems & unifying operations

Turning enterprise data into actionable insights

Operational excellence through Automation

In the enterprise technology realm, Techwave emerges as a global leader distinguished by our SAP Gold Partner status and fortified by an array of certifications in Cloud and Infrastructure, Hosting, and SAP HANA Operations. Our credentials signify a level of excellence and trust that positions us at the forefront of SAP service providers.

At Techwave, we understand the intricacies of enterprise solution deployment and are committed to providing comprehensive, client-centric solutions designed to address specific business challenges and drive transformative results.

Official Certifications and Unmatched Expertise



SAP
Partnerships and
certifications

SAP® Certified
Partner Center of Expertise

SAP Authorizations

**RISE
WITH
SAP**

**S/4 HANA
Cloud**

**RISE
WITH
SAP**

**S/4 HANA
Private Edition**

SAP PartnerEdge: Sell and Service

SAP® Certified
in SAP HANA® Operations

SAP® Certified
in Cloud and Infrastructure Operations

SAP® Certified
in Hosting Operations

With two decades at the vanguard of ERP implementation, Techwave brings a wealth of knowledge that spans diverse industries. Techwave's certifications are more than badges of honor; they are assurances of our mastery and proficiency in the SAP ecosystem.

Strategic Planning for Tangible Outcomes:

Our strategic approach encompasses comprehensive S/4 HANA assessments, strategy roadmaps, and agile methodologies, crafting a clear path to transformation. We ensure the approach is custom-made to your enterprise's unique ambitions and challenges with offerings such as S/4 HANA Trial-as-a-Service, SAP Health Checks, and flexible Proof of Concept solutions.

Versatile Execution Services:

Whether your path to S/4 HANA is via Greenfield, Bluefield, or Brownfield approaches, Techwave's execution services are designed to optimize your capex investments. Our global rollout strategies acknowledge your ongoing business needs, ensuring a smooth transition with minimal disruption.

Seamless Integration with SAP Digital Core:

Techwave ensures that your S/4 HANA environment is perfectly synced with other SAP Digital Core services like SAP CX, Ariba, IBP, and SAP Analytics, paving the way for a truly connected and intelligent enterprise.

Advisory Excellence and Value Maximization:

We are not just implementers; we are custodians of your digital business transformation, ensuring that every step adds incremental value and is a stride toward becoming an intelligent, insight-driven business.

Transparent Transactions and Defined ROI:

With an ROI-driven approach, we align cost with value, ensuring that every dollar spent is an investment in future-proofing your business and enhancing your competitive edge.

We invite you to experience the Techwave difference, where your vision for transformation meets our commitment to excellence and a partnership that ensures a successful, value-driven journey with SAP S/4 HANA.

Claim your complimentary consultation today!



Co-author:

Srikant Subramanian

Vice-President, EBS Practice, Techwave

With 28+ years of experience in Business and IT Transformation, Srikant Subramanian specializes in Strategy, Solution Architecture, and Digital Transformation. He excels in delivering SAP and Oracle projects globally and has a unique expertise in digital initiatives, including Mobile, Analytics, UI/UX, Cloud, and IoT solutions.



Co-author:

Pretlow Henderson

Head of Techwave's North America SAP Competency

Pretlow has been helping clients for over 25 years plan and deliver SAP-based global enterprise solutions that transform the businesses and lives of his customers in the Consumer Products, Life-Science, Manufacturing, and Distribution industries.



Your Gateway to Transformative IT and Engineering Expertise. As a global frontrunner since 2004, with roots in Houston, Texas, we guide the world's leading businesses on their digital journeys. Our offerings span Enterprise Solutions, Product Engineering, RPA, Advanced Analytics, AI/ML, and IoT. Techwave's global presence, highlighted by 3000+ experts across 11 countries, underscores our commitment to innovation. Proudly CMMI Level 5 and ISO 9001:2015 certified, we stand synonymous with excellence.

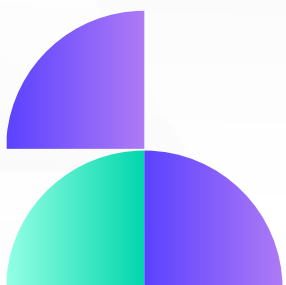


 13501 Katy Fwy Suite 3305,
Houston, TX 77079, USA.

 Ph:+1 281 829 4831

 info@techwave.net

 www.techwave.net



www.techwave.net